

OUTSIDE TRAINING ENHANCES WORKFORCE

ABOUT CARLISLE INTERCONNECT TECHNOLOGIES. Carlisle Interconnect Technologies is located in St. Augustine Florida with 540 employees. They are one of the world's leading designers and manufacturers of high-performance wire and cable, including optical fiber, harsh environment engine wire, and high-speed digital cable as well as terminal lugs and splices. Carlisle also provides a high level of customer support by offering engineering and certification services for the commercial aerospace, military and defense electronics, industrial, test and measurement, and medical industries.

THE CHALLENGE. Carlisle Interconnect Technologies has its own training team, who focus entirely on building the workforce to help achieve the required technical and leadership skills. In this case, the team was challenged with finding ways to cut costs. Carlisle's vision was to continue to invest in their people and encourage employees to become the best they can be through internal and external educational opportunities. To fulfill this goal, Trent Schmidgall, Director of Operations, looked for outside training opportunities.

MEP CENTER'S ROLE. Mr. Schmidgall looked to FloridaMakes, part of the MEP National Network™, for help. The FloridaMakes business advisor suggested a number of trainings, including included Lean Manufacturing, Leadership Training, Front Line Supervisor Training, and Manufacturing Process Certification, among others, to promote internal and external training improvements now and in the years to come. The training enhanced the workforce and increased the company's bottom line.

"Our employees are our best assets and investing in our workforce is key to our culture and a necessity for our business success. Our industry requires high-quality products that cannot fail, and training becomes a prerequisite that we can't jeopardize. The partnership with FloridaMakes gave us the opportunity to continue with our vision while reducing our manufacturing cost. This is truly a win-win situation for all, in this competitive market. Carlisle Interconnect Technologies is now able to provide to all of our employees more opportunities to learn new skills and knowledge. A huge thanks to Paula DeLuca, FloridaMakes Business Advisor, who from the start of our process, guided our team through, and made herself available not once or twice, but promptly demonstrated a great interest in helping us throughout the process in numerous times. Paula has been an amazing resource, extremely knowledgeable of the process and she even extended herself once training started. I would highly recommend anyone intending to go through a training process, to contact the FloridaMakes' team for assistance. They are the best!"

-Chris Kool, COS Manager

RESULTS



\$591,670 in cost savings



Increased worker morale

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